



CITY OF CORONADO

CITY COUNCIL STAFF REPORT

December 17, 2024

5h

AUTHORIZE THE CITY MANAGER TO EXECUTE THE CONTRACT WITH CHARTER COMMUNICATIONS IN AN AMOUNT NOT TO EXCEED \$500,000 FOR LEASED FIBER OPTIC NETWORK SERVICES FOR CITY INTERNET AND NETWORKING NEEDS

RECOMMENDATION:

Authorize the City Manager to execute a contract with Charter Communications Operating, LLC ("Spectrum Enterprise") to provide fiber optic networking, private networking, and Internet services to City buildings for a contract term of five (5) years and approve a contract not to exceed amount of \$500,000 including contingency to account for future usage increases or service expansion.

BACKGROUND:

City staff maintain miles of City-owned fiber optic cables connecting major City buildings, ensuring high-speed connections to meet the Information Technology (IT) infrastructure requirements. Three remote locations – the Golf Administration Offices, the Lifeguard Tower and Service Building, and the Cays Fire Station – currently lack direct fiber optics connections despite having significant networking needs. These sites are currently connected to the City's primary data center through leased fiber lines provided by Spectrum.

In addition, Public Services & Engineering (PS&E) has requested fiber connections for three new connections: the Parker Pump Station, the storage yard at First & A Avenue, and the storage yard at Fourth & Alameda Blvd. The IT Division also manages five Internet circuits with Spectrum for essential services, including City-building public WiFi, golf public WiFi, and two other dedicated purposes.

ANALYSIS:

In accordance with Coronado Municipal Code 8.04.060, a formal request for proposals was issued to solicit the best pricing and service levels for Wide Area Network (WAN), Internet, and fiber optic services. Staff received proposal responses from Spectrum and two other providers. The selection team scored all submissions based upon their capabilities to provide services in all requested City buildings, municipal experience, service level agreements, and pricing. Spectrum's submission was the highest scoring proposal because they have the most complete access to all required buildings and locations, and they are able to provide consolidated support for all services at a reasonable price.

The proposed contract scope includes eight existing circuits and three new circuits but does not include cable TV services which are used in many City buildings.

FISCAL IMPACT:

The Fiscal Year 2024-25 budget for IT telecommunications (10014403-80210) includes \$115,000 which will support the eight existing circuits. The three circuits requested by PS&E will be paid out of existing wastewater, parks, and facilities telecommunications budgets. Future fiscal year budget requests will be adjusted as needed to support any future usage increases or service expansion as outlined within the contingency included in this request.

ALTERNATIVE:

The City Council could choose not to award the contract or provide alternative direction.

CALIFORNIA ENVIRONMENTAL QUALITY ACT:

Not Applicable.

PUBLIC NOTICE:

No notice required.

ATTACHMENTS:

1. Charter Agreement

Submitted By: Administrative Services Department / Brian Lewton